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### **PROJECT: Cabrio Structures Branding**

## **DETAILS**

I have been involved in Cabrio Structures since the inception, in 2008. I helped establish the company's logo and brand identity (left).

Cabrio Structures designs and manufactures retractable patio structures with independently movable roof and wall segments to let you optimize natural climate.

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### **PROJECT: Cabrio Structures Branding Guidelines**

#### **DETAILS**

I established brand guidelines to keep branding consistent throughout the company. The guidelines covered logos, color palette, typography, company description, selling messages, and trademark usage.

#### LOGO USAGE ::

LOGO:



#### Cabrio Logo

This is the official mark for Cabrio Structures. It should always be reproduced as seen here. It should not be modified in any way



#### Cabrio Ribbon

The ribbon is used as a stamp on web and graphic material. It can be tweaked to fit the material it's being used for.





#### Cabrio Swoosh

To be used at bottom right hand of each piece (where appropriate) as assurance brand mark. Can be used on clothing and

LOGO REPRODUCTION:



Please note the Cabrio Structures design is trademarked. The TM symbol must always appear in the position seen in the above logos. The font used is Gotham Light.



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### PROJECT: Cabrio Structures Brochure

#### **DETAILS**

Sixteen page brochure outlaying the complex product line of Cabrio Structures, frequently asked questions, the Cabrio Proven Process, testimonials, standard product sizes, and more.



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Front

# Cabrio Structures

office: 715-426-4000

www.cabriostructures.com

Designed, Manufactured & Shipped to the World from Wisconsin, USA

Back

#### PROJECT: Cabrio Structures Folding Business Card

#### **DETAILS**

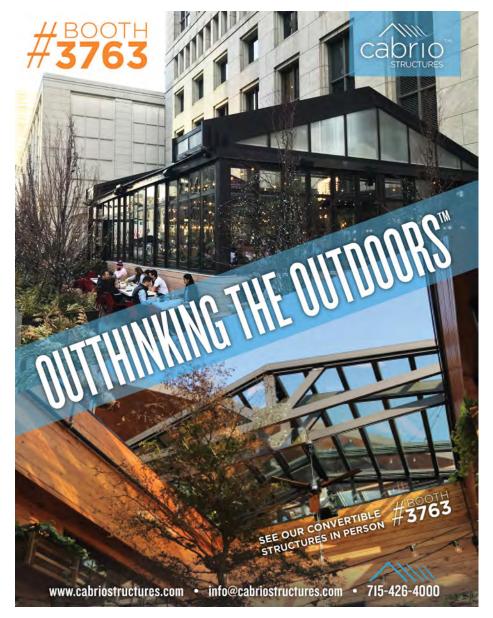
These unique folding business cards show a variety of applications and product options, as well as supplying the typical business card information on the backside. Since Cabrio Structures has a complex product line and is a unique concept we felt a business card/brochure combo would help describe the product and keep the business card out of the trash longer.



Inside



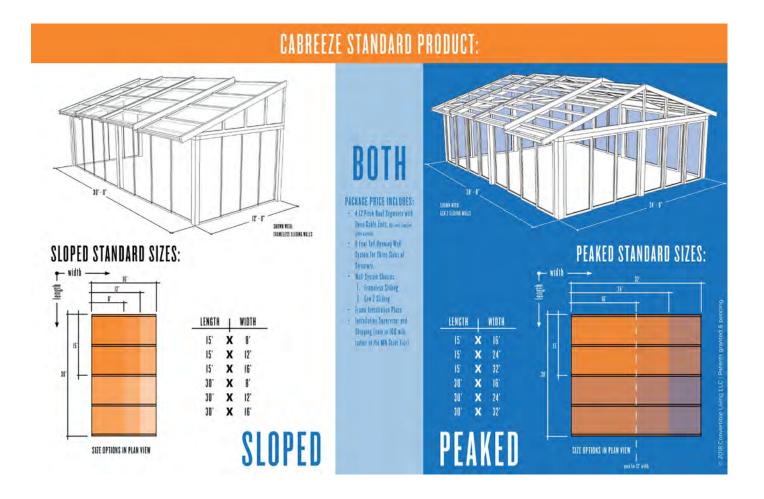
Open



PROJECT: Cabrio Structures Ad

### **DETAILS**

Advertisement in a tradeshow magazine showcasing two different builds.

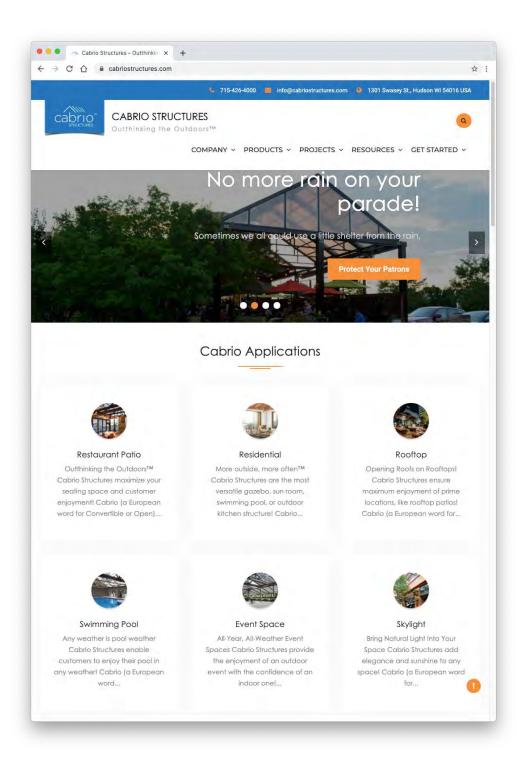


#### **PROJECT:** Cabrio Structures Standard Product Line

### **DETAILS**

As Cabrio Structures rolled out a standard product line I created 3D sketches and infographics to communicate the product range for our print material and other sales tools.

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PROJECT: Cabrio Structures Website

#### **DETAILS**

I designed and populated the Cabrio Structures website in Wordpress. The design is modern and simple, aligning with our brand. The website's main goal is to show prospects the range of products and applications.

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# / Janalee Dawn Schaefer

# Presentations / Cabrio Structures /

# PROJECT: Cabrio Structures Presentation

#### **DETAILS**

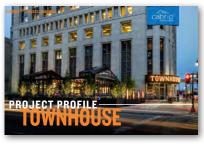
We have a selection of PDF presentations for clients, architect, and dealers. Depending on the presentation, it included previous projects, outline of key components, technical product drawings, specifics of product lines, ROI calculator, and the Cabrio Proven Process.



{CAB-RIO: CONVERTIBLE, OPENING}







WNHOU CASTION

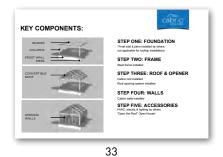


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Cabrico

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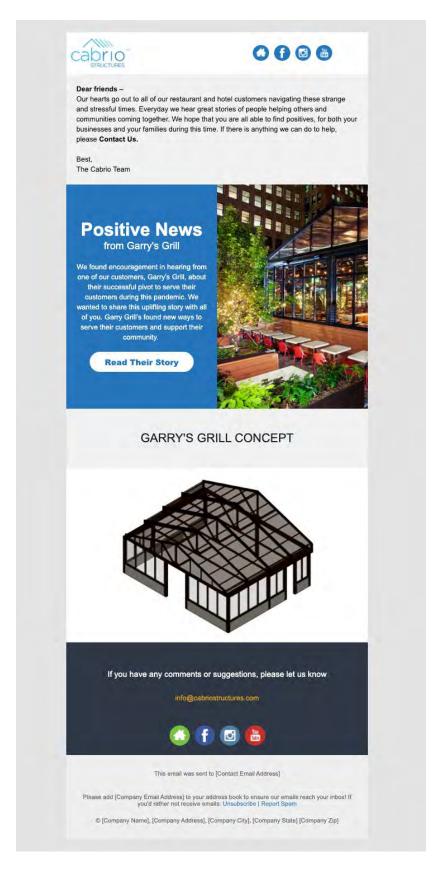
CONCORNERS | M



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10 /



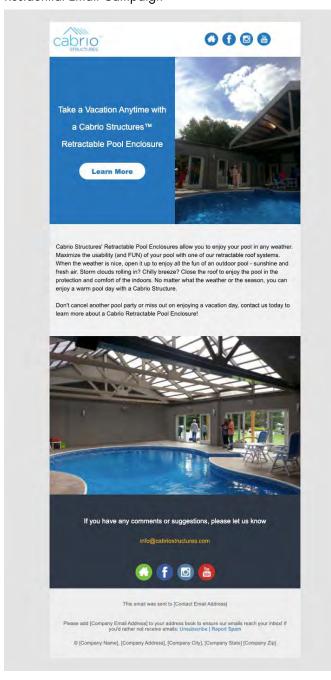
**PROJECT:** Cabrio Structures Eblasts

#### **DETAILS**

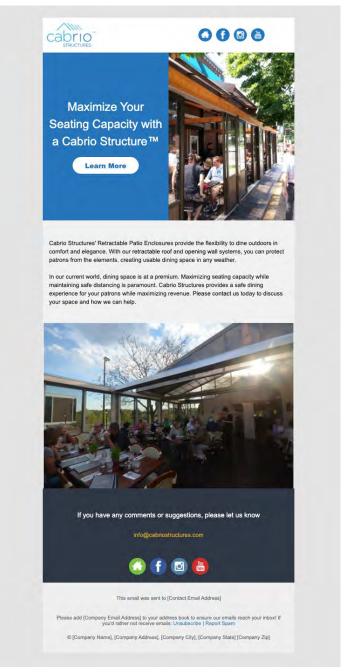
I designed and scheduled email campaigns for residential and commercial prospective customers.

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### Residential Email Campaign



# Commercial Email Campaign



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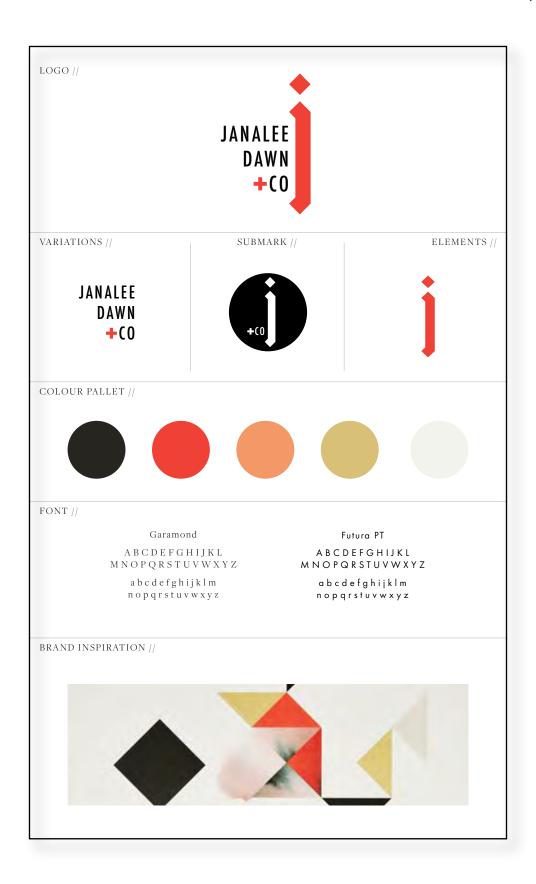


# Most importantly, the value that was added to Cabrio Structures:

- Brand Trust And Increased Credibility: Judging by the branding and marketing, many prospects were shocked to find Cabrio Structures is a small company. The brand quality gave them a feeling of trust towards the product, which is very important with an expensive investment like a Cabrio Structure.
- Simple and clear communication: With Cabrio's complex product offerings it is important to have straightforward communicate to help prospects understand the breadth of our products without overwhelming them. The sales people mentioned how helpful my visual communication was to walk prospects through the sales process.
- Gives Confidence: The branding not only gave confidence to prospects but also gave the sales people confidence to sell the products.
- Profits: Prior to pandemic and resulting mandates of business shutdown, the cohesive marketing and brand identity contributed to Cabrio Structures growing rapidly and selling projects at gross margins unheard of in the manufacturing sector.



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